

## Revenue up 19% YoY to \$13.6Mn in Q1 FY16

Bengaluru, 12 August 2015: AXISCADES Engineering Technologies Ltd., (AXISCADES), India's leading engineering services solutions provider today announced the consolidated financial results for the first quarter ended June 30, 2015.

### Financial Updates

- Revenue at INR 857 Million; increase by 19% YoY and 3% QoQ
- In dollar terms, net revenues grew 13% YoY and 1% QoQ to US\$ 13.6 Mn
- EBITDA margins expanded 440 bps YoY to 15% during Q1 FY16, while increase in sales investments
- Profit after tax grew 68% YoY and 6% QoQ to INR 63 Million in Q1 FY16
- EPS for Q1 FY16 stood at INR 2.28 per share; up by INR 0.09 QoQ and up by INR 0.45 YoY

### Business Updates

- Won significant deal in a new vertical for setting up an Offshore Development Centre for a large European Engineering multinational conglomerate
- Significant reduction of 6% in other costs due to operational efficiency
- AXISCADES with its relationship with Assystem, a large European Engineering supplier, further strengthening leadership in delivering Engineering solutions to Aerospace customers.
- Strengthened sales presence in America's and Europe region and at key accounts to understand and address customer needs effectively.

### Market Updates

- ER&D Offshoring Market continues to grow with India expected to capture one third of the market by 2020. India share in Offshoring to grow to 30% – 32% in 2020 from 24% - 26% in 2013
- Indian ER&D Services market expected reach USD 30–38 Billion by 2020 from USD 16 Billion in 2013.
- India's share in Aerospace ER&D Offshoring to grow to 40% – 50% in 2020 from 34% - 38 % in 2013
- Airbus to increase sourcing from India to USD 2 Billion by 2020.
- India is the key focus country list for Aerospace major Thales.

“We are undergoing a transformation and putting in place best-in-class processes and systems to take the organization to next level and stay relevant and closer to the customer. We are confident these measures will help build predictability, increase the quality of revenues and help us drive above industry growth. We will continue to harness the immense opportunities and spread across other industries verticals and service offerings. We are well positioned to capitalize on the commitments made by European aerospace OEMs for their ER&D spent in India” **said S. Valmeekanathan, Chief Executive Officer, AXISCADES Engineering Technologies Ltd.**

*Market Updates Source: Nasscom ER&D Report and Industry news*

## About AXISCADES Engineering Technologies

*AXISCADES Engineering Technologies (AXISCADES) is one of India's leading engineering technology solutions providers, catering to the futuristic needs of Aerospace, Heavy Engineering, Automotive and Industrial Production sectors.*

*AXISCADES has been formed through the convergence of two entities – Axis-IT&T (Engineering services for Heavy Engineering and Industrial Products) and CADES (Engineering services for Aerospace and Automotive domains) – to leverage on their processes, technology and customer relationships.*

*Based in Bangalore, AXISCADES has offices worldwide including North America, Europe and Asia. With over nearly three decades of experience in engineering excellence and unparalleled domain expertise, a passion to challenge the status quo, AXISCADES is best suited to become the first choice partners to global OEMs across the world.*

For further information, please contact / visit [www.axiscades.com](http://www.axiscades.com)

### Chief Financial Officer

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### Media Relation

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### Safe Harbor

*Certain statements in this communication may be 'forward looking statements' within the meaning of applicable laws and regulations. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. Important developments that could affect the Company's operations include changes in the industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.*

*AXISCADES Engineering Technologies (AXISCADES) will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.*

# AXISCADES Engineering Technologies Limited

(formerly known as Axis-IT&T Limited)

CIN NO : L72200DL 1990 PLC 041275

Regd. Office : A-264, 2nd Floor, Defence Colony, New Delhi - 110 024

Website : www.axiscades.com, Email : info@axiscades.com, Tel : 011 24337881 Fax : 011 41552616

PART I

(₹ Lacs)

## Consolidated Unaudited Financial Results for the Period Ended 30 June 2015

Particulars	Three Months Ended			Year Ended
	30 June 2015 (Unaudited)	31 March 2015 (Audited)	30 June 2014 (Unaudited)	31 March 2015 (Audited)
		<i>(Refer Note 6)</i>		
1. a) Income from operations	8,569.91	8,315.23	7,182.26	31,758.93
1. b) Other operating income	43.27	-	-	-
<b>Total income from operations</b>	<b>8,613.18</b>	<b>8,315.23</b>	<b>7,182.26</b>	<b>31,758.93</b>
2. a) Employee benefits expense	5,193.65	4,840.13	4,982.05	20,116.11
2. b) Depreciation and amortisation expense	259.25	281.14	195.07	933.53
2. c) Other expenses	2,128.45	2,262.20	1,441.79	7,460.92
<b>Total expenditure</b>	<b>7,581.35</b>	<b>7,383.47</b>	<b>6,618.91</b>	<b>28,510.56</b>
<b>3. Profit from operations before other income, finance costs and exceptional items (1-2)</b>	<b>1,031.83</b>	<b>931.76</b>	<b>563.35</b>	<b>3,248.37</b>
4. Other income	26.54	59.07	28.03	165.38
<b>5. Profit before finance costs and exceptional items (3+4)</b>	<b>1,058.37</b>	<b>990.83</b>	<b>591.38</b>	<b>3,413.75</b>
6. Finance costs	44.29	54.87	71.64	235.32
<b>7. Profit after finance costs but before exceptional items (5-6)</b>	<b>1,014.08</b>	<b>935.96</b>	<b>519.74</b>	<b>3,178.43</b>
8. Exceptional items (Refer Note 4)	-	59.14	-	297.08
<b>9. Profit (+)/ loss (-) from ordinary activities before tax (7-8)</b>	<b>1,014.08</b>	<b>876.82</b>	<b>519.74</b>	<b>2,881.35</b>
10. Tax expense/(credit)	385.86	281.66	144.89	900.62
10a. Prior period items	-	-	-	-
<b>11. Net profit (+)/loss(-) from ordinary activities after tax (9-10)</b>	<b>628.22</b>	<b>595.16</b>	<b>374.85</b>	<b>1,980.73</b>
12. Extraordinary item (net of tax expense)	-	-	-	-
<b>13. Net profit (+)/loss(-) for the period (11-12)</b>	<b>628.22</b>	<b>595.16</b>	<b>374.85</b>	<b>1,980.73</b>
14. Share of profit/loss of associates	-	-	-	-
<b>15. Minority interest</b>	<b>9.57</b>	<b>(2.31)</b>	<b>9.13</b>	<b>39.57</b>
<b>16. Net profit (+)/loss(-) for the period (13-14-15)</b>	<b>618.65</b>	<b>597.47</b>	<b>365.72</b>	<b>1,941.16</b>
<b>17. Paid up equity share capital( Rs. 5/- each)</b>	<b>1,361.01</b>	<b>1,361.01</b>	<b>999.56</b>	<b>1,361.01</b>
<b>18. Reserve (excluding revaluation reserves)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>11,165.59</b>
<b>19. Earnings per share (EPS)</b>				
(a) Basic EPS before extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	2.28	2.19	1.83	7.69
(b) Basic EPS after extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	2.28	2.19	1.83	7.69
(c) Diluted EPS before extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	2.28	2.19	1.35	7.69
(d) Diluted EPS after extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	2.28	2.19	1.35	7.69



For AXISCADES Engineering Technologies Limited

*Vivek Ray*  
Director

**AXISCADES Engineering Technologies Limited**

(formerly known as Axis-IT&T Limited)

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PART II

(₹ Lacs)

**Consolidated Unaudited Financial Results for the Period Ended 30 June 2015**

Particulars	Three Months Ended			Year Ended
	30 June 2015 (Unaudited)	31 March 2015 (Audited)	30 June 2014 (Unaudited)	31 March 2015 (Audited)
		(Refer Note 6)		
<b>A. Particulars of shareholding</b>				
<b>1. Public shareholding</b>				
- Number of shares	11,115,079	11,115,079	7,818,381	11,115,079
- %age of shareholding	40.88%	40.88%	39.17%	40.88%
<b>2. Promoters and Promoter Group Shareholding</b>				
<b>a) Pledged/ Encumbered</b>				
- Number of Shares	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)				
- Percentage of shares (as a % of the total share capital of the company)				
<b>b) Non-Encumbered</b>				
- Number of Shares	16,074,514	16,074,514	12,142,100	16,074,514
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the company)	59.12%	59.12%	60.83%	59.12%
<b>B. Investor complaints</b>				
Pending at the beginning of the quarter/year	Nil	Nil	Nil	Nil
Received during the quarter/year	-	-	-	1
Disposed during the quarter/year	-	-	-	1
Remaining unattended at the end of the quarter/year	Nil	Nil	Nil	Nil
<b>Segment revenue</b>				
a) Asia Pacific	1,207.06	1,345.88	953.77	4,758.17
b) Europe	4,159.17	3,802.24	3,241.58	14,387.04
c) Americas	3,203.68	3,167.11	2,986.91	12,613.72
d) Inter segment revenue	-	-	-	-
<b>Total</b>	<b>8,569.91</b>	<b>8,315.23</b>	<b>7,182.26</b>	<b>31,758.93</b>

**Notes**

1. On August 1, 2014, the Company received the approval from the Registrar of Companies, New Delhi for change of its name. Subsequent to the approval, the Company is now known as AXISCADES Engineering Technologies Limited (Axis/ 'the Company').

2. Pursuant to the Scheme of Arrangement ("The Scheme") approved by the Hon'ble High Courts of Karnataka and Delhi, made effective on 24 March 2014, the shareholders of Cades Digitech Private Limited (Cades, erstwhile subsidiary of the Company) were eligible to receive 10 equity shares of par value of ₹ 5 each fully paid up of Axis for 12 equity shares held in Cades of par value of ₹ 10 each fully paid up ("Swap ratio"), the record date being 11 April 2014 as fixed by the Board of Directors of the Company. On 9 July 2014, the Board of Directors of the Company allotted 7,229,112 equity shares of Axis to the shareholders of Cades. The shares have been listed and available for trading with effect from 23 September 2014.

3. The Company has only one business segment "Engineering Design Services", hence, the primary reporting segment is based on the geographical location of the customers. As it is not feasible to attribute related costs to respective geographical segments, segment results are not disclosed. Further, segment capital employed could not be ascertained as the assets and liabilities are being used interchangeably amongst geographical segments.

4. Exceptional items comprise of the following:	Three Months Ended			Year Ended
	30 June 2015	31 March 2015	30 June 2014	31 March 2015
Stamp duty remitted pursuant to the Scheme	-	-	-	222.94
Provision for diminution in the value of long term investments	-	59.14	-	74.14
	-	59.14	-	297.08

5. The information of the Company on standalone basis is as follows:

	Quarter Ended			
	30 June 2015	31 March 2015	30 June 2014	Year Ended 31 March 2015
Total income from operations	5,208.42	5,195.63	4,063.41	18,844.76
Net profit before tax	848.39	658.45	232.69	1,720.89
Net profit after tax	545.51	451.33	150.49	1,132.37
EPS(Basic)	2.01	1.66	0.75	4.49
EPS(Diluted)	2.01	1.66	0.55	4.49

6. The figures for the quarter ended 31 March 2015 is the balancing figures between the audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the relevant financial year.

7. Figures of the previous period have been regrouped / recast wherever necessary to make them comparable with those of the current period.

8. The above results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 12 August 2015 and have been reviewed by the Statutory Auditors.

9. The standalone results of the Company will be available at its website: <http://www.axiscades.com>



AXISCADES Engineering Technologies Limited

Vivek Singh  
Director